



Rental income guarantee

www.realsecure.fr
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For your clients, a real estate buy-to-rent investment is a mean
to build up personal assets.

Regardless of the market tendency, your potential buy-to-rent clients will ask themselves several questions related to their investment return.



What happens if the tenant does not pay the rents and if I have to initiate an eviction procedure, or if the property remains unrented, vacant ?



With RealSecure Rental Income Guarantee, the rental income loss arising from unpaid rents, eviction procedure expense and vacant rental property will be covered, securitizing the owner's investment.

YOUR KEY-ADVANTAGES

SELL MORE, BY DIFFERENTIATING YOUR OFFER FROM THE COMPETITION

In a competitive environment with similar pricing and product offer, the rental income guarantee will make the difference and persuade the buyer to acquire from you.

Our guarantee will allow you to respond to the security demands of your clients and complement your product offer.

SELL EASIER AND FASTER, BY REASSURING YOUR CLIENTS

Regardless of the market tendency, buyers will ask themselves about unpaid rents, eviction procedure expense and vacant rental property, risks threatening their investment return.

By giving them answers to their hesitations and dispelling their doubts, the sale's process will be easier and faster.

GENERATE LONG-TERM CLIENT RETENTION

Our 10-year guarantee is an objective differentiation element to your offer and your clients will benefit from it only through your organization.

It will increase the perceived quality experience of your clients, inciting them to come back to you in a future property acquisition or sale.

USE OUR INVESTED VALUE GUARANTEE AS A COMMERCIAL AND COMMUNICATION TOOL

We will support you in effectively communicating the added-value of our products and train your salesforce.



KEY-ADVANTAGES TO YOUR CLIENTS

- + **GUARANTEE LENGTH OF TEN YEARS TIME**
- + **COMPREHENSIVE COVERAGE OF THE EXPECTED RENTAL INCOME**
- + **COVERS AN UNLIMITED NUMER OF LOSSES DURING COVERAGE'S LENGTH OF 10 YEARS**
- + **INDEMNIFIES UNPAID RENTS DUE TO ANY REASON**
- + **INCLUDES LEGAL EXPENSE ARISING FROM TENANT'S EVICTION**
- + **ENSURES THE OWNER'S RENTAL INCOME EVEN WHEN THE PROPERTY REMAINS UNRENTED, AFTER THE PREVIOUS TENANT'S DEPARTURE.**





REALSECURE®
VALUE FOR LIFE

REALSECURE IS AN INSURANCE BROKER, SPECIALIZED IN REAL ESTATE VALUE RISKS, AND AUTHORIZED BY THE INCUMBENT AUTHORITIES TO OPERATE IN FRANCE (ORIAS REGISTER 13007572, AT WWW.ORIAS.FR) AND PORTUGAL (ASF REGISTER 13007572, AT WWW.ASF.COM.PT).

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